

Colorado River Union High School District #2

1004 Hancock Rd
Bullhead City, AZ 86442
(928) 758-3961

NOTICE OF REQUEST FOR PROPOSAL

RFP NAME: FY2020 CRUHSD E-Rate Internal Connections.
MATERIAL OR SERVICE: CRUHSD seeks quotes and contract for specified network equipment and cable drops.

**** THIS IS A SEALED BID REQUEST, DO NOT EMAIL QUOTES OR PROPOSALS TO THE DISTRICT ****

BID DUE DATE: **March 9, 2020 at 3:00PM**
BID SUBMITTAL LOCATION: Bullhead City Elementary School District #15
1004 Hancock Rd
Bullhead City, AZ 86442
MAILING ADDRESS: Bullhead City Elementary School District #15
1004 Hancock Rd
Bullhead City, AZ 86442

PRE-BID CONFERENCE: Not required. Contact James McNutt – jmcnutt@crsk12.org

In accordance with the School District Procurement Rules, competitive sealed bids for the material, service or construction specified will be received by the District Office at the specified location until the time and date cited above. Bids received by the correct time and date will be opened and the amount of the bid will be publicly read.

If you do not wish to bid on this solicitation, please provide written notification of your decision. Failure to respond could result in deletion of your name from the District's vendor listing. This form may be returned to the address above, or emailed to jmcnutt@crsk12.org. A "No Bid" will be considered a response.

- I am submitting a "No Bid" at this time.**
Please keep my name on the District's Bidder's List.
- I cannot provide services of this nature.**
Please remove my name from this category.
- I no longer wish to do business with CRETC, BCESD, and CRUHSD.**
Please remove my name from the District's Bidder's List.
- I am no longer in the business to provide these services.**
Please remove my name from the District's Bidder's List.

Name of Company	Date Signed		
Authorized Signature/Local Representative	Telephone/Fax Number		
Type Name and Position Held with Company			
Mailing Address	City	State	Zip

RFP - FY2020 E-Rate Proposal – CRUHSD Internal Connections
Colorado River Union High School District #2
2020-2021 E-Rate Internal Connections RFP

This RFP has two sections: Internal Connections Network Equipment, and Internet Connections Cabling. CRUHSD will score and award each section separately. Therefore a vendor can submit a proposal for both, or either. CRUHSD will score and award this section based primarily on the price of the eligible goods and services. The price of the ineligible goods and services, and other factors may also be considered.

CRUHSD is seeking to purchase the specific hardware, licenses, maintenance, and services specified. Vendors are welcome to quote other equipment. If a vendor quotes other equipment, it is up to the vendor to provide documentation to show their equipment is functionally equal to the specified equipment and to show the value to the district.

Do not contact schools or sites directly. Please contact James McNutt (contact info at the end of this RFP). Any required site visits must be scheduled with James McNutt. Any site visits or school contact not coordinated with James McNutt may result in a vendor being disqualified.

RFP Scoring Matrix:

Price of eligible goods and service:	50 pts
Total price (eligible and ineligible):	20 pts
Vendor experience with district / references:	15 pts
Ability of vendor to provide services:	10 pts
Proposal Completeness:	5 pts

Section 1: Internal Connections Network Equipment

CRUHSD seeks to purchase the wireless access points, network equipment, licenses, and maintenance specified below. Please note: Quantities are estimations and may change depending on E-Rate funds available, district funds available, and actual need at the time of purchase. Additionally, CRUHSD may make multiple purchases during the funding year. Vendors are requested to provide their BEST and FINAL item price.

ATTENTION: The management license for the switches requested is NOT E-Rate eligible. Vendors are REQUIRED to note the ineligible price. CRUHSD recommends that vendors quote ineligible prices on a separate quote. If CRUHSD is not able to determine the ineligible price, your bid may be rejected.

Please quote the following items:

- 120ea: Ruckus R750 indoor access point (P/N: 901-R750-US00)
- 6ea: Aruba 24pt 10/100/1000BASE-T POE+ v3 zl2 Module (P/N: J9986A)
- 10ea: Ruckus ICX7150-48PF-4X1G 48pt 10/100/1000BASE-T POE+ with 4x1G SPF
 - Please include 3 yr RMT support.
 - On a separate quote, please include license for SmartZone management
- 5ea: Ruckus ICX7150-48PF-4X10GR 48pt 10/100/1000BASE-T POE+ with 4x10G SPF
 - Please include 3 yr RMT support.
 - On a separate quote, please include license for SmartZone management
- 50ea: Ruckus ICX7150-C12P-2X1G 12pt 10/100/1000BASE-T POE+
 - Please include 3 yr RMT support.
 - On a separate quote, please include license for SmartZone management
- 10ea Ruckus E1MG-SX-OM 1GB SFP LC MM Module (Compatible non-Ruckus brand OK)
- 10ea Ruckus 10G-SFPP-SR 10GB SFP+ SM Module (Compatible non-Ruckus brand OK)

Section 1: Internal Connections Cabling

CRUHSD seeks vendors to provide cabling described below. Proposals shall include all wire, cable support, raceway, installation, travel, lodging, per-diem, taxes, etc. Please do not contact schools directly. If you would like to visit the site, please contact James McNutt (jmcnutt@crsk12.org). Vendor can assume all installation will occur in areas with drop ceiling, ready access to IDF locations, and existing pathways for most classrooms. Cable lengths are estimated to be less than 150ft on average. No drop is more than 250ft. Please install Cat5e or Cat6 cable and supplies.

- Install 3 service poles with 4 drops in each pole
- Install 4 drops in existing service pole
- 6ea 4 port drop in wall if possible, but please include raceway, ceiling boot, and box if installing in wall is not possible
- 3ea 2 port drop in wall if possible, but please include raceway, ceiling boot, and box if installing in wall is not possible
- 1ea 6 port drop in wall if possible, but please include raceway, ceiling boot, and box if installing in wall is not possible
- 3ea 24 patch panel for installation of additional drops

To summarize (total quantities of individual drops, and service pole)

3ea Service poles (estimated 12ft ceiling)
3ea 4 port jack assembly for service pole
6ea 4 port faceplate
3ea 2 port faceplate
1ea 6 port faceplate
130ft estimated raceway
13 raceway ceiling boot
13 single gang surface mount box
36ea Cat5e/Cat6 Jacks
7500ft Estimated Cat5e/Cat6 Cable (blue please)
3ea 24 port Cat5e/Cat6 Patch panel
Installation
Other consumable items

This list is not meant to be a complete list of all items required for this installation. Vendors are urged to schedule a site visit with James McNutt. Please ensure your proposal includes all items required for installation.

All Respondents

Vendors must include all labor, travel, lodging, per-diem, estimated taxes, shipping, and other fees with their proposal. Price proposal shall include E-Rate eligible and ineligible components. There shall be no additional cost to CRUHSD to ensure all equipment functions as intended.

Please include any service level agreement and contract with your proposal. You may include any additional information that may help CRUHSD make the best choice for our district. Please use the response sheet at the end of this document as a guideline for price response format.

Send all questions concerning this RFP to erate@crsk12.org. The deadline for questions is February 27, 2020. All questions and answers will be posted on the CRSK12 E-Rate website (<https://www.crsk12.org/cms/One.aspx?portalId=9253373&pageId=17721587>).

Selection will be based primarily on the price of eligible goods and services. Vendors must CLEARLY state total of eligible goods and services and ineligible goods and services. If CRUHSD is not able to determine eligible goods and services pricing, the proposal may be considered non-responsive. This is a sealed bid, **do not** send a proposal via email. It is the vendor's sole responsibility to ensure delivery of the RFP by the due date and time. It is our experience, UPS and FedEx do not offer early AM overnight delivery to Bullhead City. Late proposals will not be considered.

CRUHSD reserves the right to contact vendors with clarifying questions.

RFP due date is March 9, 2020 at 3:00PM. Ensure your proposal and envelope clearly states **“FY2020 E-Rate Proposal – CRUHSD Internal Connections”**.

A public opening will be held on March 9th, 2019 at 3:15 PM in the Bullhead City Elementary District Office Board Room.

Proposals must be sent to:
Bullhead City Elementary School District #15
James McNutt, Technology Supervisor
1004 Hancock Rd
Bullhead City, AZ 86442

Your response MUST include one (1) original printed response and one (1) copy (the copy may be printed or provided in an electronic form). CRUHSD would prefer the copy be provided in an electronic form i.e. USB Flash Drive.

Please ensure your proposal includes a signed contract. A contract has been provided within the RFP.

Vendor Information

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Fax: _____

E-Rate SPIN Number: _____

Account Manager: _____

Phone: _____

E-Mail: _____

Accounts Payable: _____

Phone: _____

E-Mail: _____

Support Contact: _____

Phone: _____

E-Mail: _____

CRUHSD Internal Connections Price Sheet

Qty	Description	Price	Extended Price	E-Rate Eligible
120	Ruckus R750			Y
10	Aruba J9986A			Y
10	Ruckus ICX7150-48PF-4X1G			Y
5	Ruckus ICX7150-48PF-4X10GR			Y
50	Ruckus ICX7150-C12P-2X1G			Y
10	ICX7150-48PF-4X1G 3yr RMT			Y
5	ICX7150-48PF-4X10GR 3yr RMT			Y
50	ICX7150-C12P-2X1G 3yr RMT			Y
10	E1MG-SX-OM			Y
10	10G-SFPP-SR			Y
** THE 3 ITEMS BELOW ARE NOT E-RATE ELIGIBLE **				
10	ICX7150-48PF-4X1G Smartzone Management			N
5	ICX7150-48PF-4X10GR 3yr Smartzone Management			N
50	ICX7150-C12P-2X1G Smartzone Management			N
** CABLING PRICES (E-RATE ELIGIBLE) **				
	Cabling Hardware and Consumables			Y
	Cabling Travel/Lodging/Per-Diem			Y
	Cabling Labor			Y

CRUHSD Service Contract

This page shall serve as a contract between _____, a service provider and the Colorado River Union High School District (CRUHSD). This contract shall provide the products and services described and priced above. This contract includes the options for minor modifications. The term of this contract shall not exceed fifteen (15) months, beginning no earlier than April 1, 2020 and ending on June 30, 2021. Before the end of this contract, the service provider and CRUHSD may voluntarily extend the term of this contract for up to twelve (12) additional months. Any additional terms and conditions required by the vendor shall be included with this contract.

Have you attached additional terms and conditions? ___ Yes ___ No

Have you included your own signed contract? ___Yes ___No (If yes, do not sign below)

Signatures:

Service Provider:

Signature Date:_____

Print Name and Title: _____

CRUHSD:

Signature Date:_____

Print Name and Title: _____