

# Bullhead City Elementary School District #15

1004 Hancock Rd  
Bullhead City, AZ 86442  
(928) 758-3961

## NOTICE OF REQUEST FOR PROPOSAL

RFP NAME: FY2020 BCESD E-Rate Internal Connections.  
MATERIAL OR SERVICE: BCESD seeks quotes and contract for specified network equipment.

**\*\* THIS IS A SEALED BID REQUEST, DO NOT EMAIL QUOTES OR PROPOSALS TO THE DISTRICT \*\***

BID DUE DATE: **March 9, 2020 at 3:00PM**  
BID SUBMITTAL LOCATION: Bullhead City Elementary School District #15  
1004 Hancock Rd  
Bullhead City, AZ 86442  
MAILING ADDRESS: Bullhead City Elementary School District #15  
1004 Hancock Rd  
Bullhead City, AZ 86442

PRE-BID CONFERENCE: Not required. Contact James McNutt – [jmcnutt@crsk12.org](mailto:jmcnutt@crsk12.org)

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In accordance with the School District Procurement Rules, competitive sealed bids for the material, service or construction specified will be received by the District Office at the specified location until the time and date cited above. Bids received by the correct time and date will be opened and the amount of the bid will be publicly read.

If you do not wish to bid on this solicitation, please provide written notification of your decision. Failure to respond could result in deletion of your name from the District’s vendor listing. This form may be returned to the address above, or emailed to [jmcnutt@crsk12.org](mailto:jmcnutt@crsk12.org). A “No Bid” will be considered a response.

- I am submitting a “No Bid” at this time.**  
Please keep my name on the District’s Bidder’s List.
- I cannot provide services of this nature.**  
Please remove my name from this category.
- I no longer wish to do business with CRETC, BCESD, and CRUHSD.**  
Please remove my name from the District’s Bidder’s List.
- I am no longer in the business to provide these services.**  
Please remove my name from the District’s Bidder’s List.

Name of Company	Date Signed
Authorized Signature/Local Representative	Telephone/Fax Number
Type Name and Position Held with Company	
Mailing Address	City State Zip

RFP - FY2020 E-Rate Proposal – BCESD Internal Connections  
**Bullhead City Elementary School District #15**  
2020-2021 E-Rate Internal Connections RFP

This RFP has only one section: Internal Connections Network Equipment. BCESD will score and award this section based primarily on the price of the eligible goods and services. The price of the ineligible goods and services, and other factors may also be considered.

BCESD is seeking to purchase the specific hardware, licenses, and maintenance specified. Vendors are welcome to quote other equipment. If a vendor quotes other equipment, it is up to the vendor to provide documentation to show their equipment is functionally equal to the specified equipment and to show the value to the district.

Do not contact schools or sites directly. Please contact James McNutt (contact info at the end of this RFP). Any required site visits must be scheduled with James McNutt. Any site visits or school contact not coordinated with James McNutt may result in a vendor being disqualified.

RFP Scoring Matrix:

Price of eligible goods and service:	50 pts
Total price (eligible and ineligible):	30 pts
Vendor experience with district / references:	15 pts
Proposal Completeness:	5 pts

## Section 1: Internal Connections

BCESD seeks to purchase the wireless access points, network equipment, licenses, and maintenance specified below. Please note: Quantities are estimations and may change depending on E-Rate funds available, district funds available, and actual need at the time of purchase. Additionally, BCESD may make multiple purchases during the funding year. Vendors are requested to provide their BEST and FINAL item price.

ATTENTION: The management license for the switches requested is NOT E-Rate eligible. Vendors are REQUIRED to note the ineligible price. BCESD recommends that vendors quote ineligible prices on a separate quote. If BCESD is not able to determine the ineligible price, your bid may be rejected.

Please quote the following items:

- 140ea: Ruckus R750 indoor access point (P/N: 901-R750-US00)
- 5ea: Aruba 24pt 10/100/1000BASE-T POE+ v3 z12 Module (P/N: J9986A)
- 10ea: Ruckus ICX7150-48PF-4X1G 48pt 10/100/1000BASE-T POE+ with 4x1G SPF
  - Please include 3 yr RMT support.
  - On a separate quote, please include license for SmartZone management
- 5ea: Ruckus ICX7150-48PF-4X10GR 48pt 10/100/1000BASE-T POE+ with 4x10G SPF
  - Please include 3 yr RMT support.
  - On a separate quote, please include license for SmartZone management
- 50ea: Ruckus ICX7150-C12P-2X1G 12pt 10/100/1000BASE-T POE+
  - Please include 3 yr RMT support.
  - On a separate quote, please include license for SmartZone management
- 10ea Ruckus E1MG-SX-OM 1GB SFP LC MM Module (Compatible non-Ruckus brand OK)
- 10ea Ruckus 10G-SFPP-SR 10GB SFP+ SM Module (Compatible non-Ruckus brand OK)

RFP - FY2020 E-Rate Proposal – BCESD Internal Connections

Vendors must include all estimated taxes, shipping, and other fees with their proposal. Price proposal shall include E-Rate eligible and ineligible components. There shall be no additional cost to BCESD to ensure all equipment functions as intended.

Please include any service level agreement and contract with your proposal. You may include any additional information that may help BCESD make the best choice for our district. Please use the response sheet at the end of this document as a guideline for price response format.

Send all questions concerning this RFP to [erate@crsk12.org](mailto:erate@crsk12.org). The deadline for questions is February 27, 2020. All questions and answers will be posted on the CRSK12 E-Rate website (<https://www.crsk12.org/cms/One.aspx?portalId=9253373&pageId=17721587>).

Selection will be based primarily on the price of eligible goods and services. Vendors must CLEARLY state total of eligible goods and services and ineligible goods and services. If BCESD is not able to determine eligible goods and services pricing, the proposal may be considered non-responsive. This is a sealed bid, **do not** send a proposal via email. It is the vendor's sole responsibility to ensure delivery of the RFP by the due date and time. It is our experience, UPS and FedEx do not offer early AM overnight delivery to Bullhead City. Late proposals will not be considered.

BCESD reserves the right to contact vendors with clarifying questions.

RFP due date is March 9, 2020 at 3:00PM. Ensure your proposal and envelope clearly states **"FY2020 E-Rate Proposal – BCESD Internal Connections"**.

A public opening will be held on March 9th, 2019 at 3:10PM in the Bullhead City Elementary District Office Board Room.

Proposals must be sent to:  
Bullhead City Elementary School District #15  
James McNutt, Technology Supervisor  
1004 Hancock Rd  
Bullhead City, AZ 86442

Your response MUST include one (1) original printed response and one (1) copy (the copy may be printed or provided in an electronic form). BCESD would prefer the copy be provided in an electronic form i.e. USB Flash Drive.

Please ensure your proposal includes a signed contract. A contract has been provided within the RFP.

Vendor Information

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-Rate SPIN Number: \_\_\_\_\_

Account Manager: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Accounts Payable: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Support Contact: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

**BCESD Internal Connections Price Sheet**

Qty	Description	Price	Extended Price	E-Rate Eligible
140	Ruckus R750			Y
5	Aruba J9986A			Y
10	Ruckus ICX7150-48PF-4X1G			Y
5	Ruckus ICX7150-48PF-4X10GR			Y
50	Ruckus ICX7150-C12P-2X1G			Y
10	ICX7150-48PF-4X1G 3yr RMT			Y
5	ICX7150-48PF-4X10GR 3yr RMT			Y
50	ICX7150-C12P-2X1G 3yr RMT			Y
10	E1MG-SX-OM			Y
10	10G-SFPP-SR			Y
** ITEMS BELOW ARE NOT ERATE ELIGIBLE **				
10	ICX7150-48PF-4X1G Smartzone Management			N
5	ICX7150-48PF-4X10GR 3yr Smartzone Management			N
50	ICX7150-C12P-2X1G Smartzone Management			N

BCESD Service Contract

This page shall serve as a contract between \_\_\_\_\_, a service provider and the Bullhead City Elementary School District (BCESD). This contract shall provide the products described and priced above. This contract includes the options for minor modifications. The term of this contract shall not exceed fifteen (15) months, beginning no earlier than April 1, 2020 and ending on June 30, 2021. Before the end of this contract, the service provider and BCESD may voluntarily extend the term of this contract for up to twelve (12) additional months. Any additional terms and conditions required by the vendor shall be included with this contract.

Have you attached additional terms and conditions? \_\_\_ Yes \_\_\_ No

Have you included your own signed contract? \_\_\_Yes \_\_\_No (If yes, do not sign below)

Signatures:

Service Provider:

\_\_\_\_\_  
Signature Date:\_\_\_\_\_

Print Name and Title: \_\_\_\_\_

BCESD:

\_\_\_\_\_  
Signature Date:\_\_\_\_\_

Print Name and Title: \_\_\_\_\_